

Excerpts from an interview with

Eduardo Donoso

Director R&D, Bio Nativa SpA



- **With the Global Biocontrol Summit – 2nd edition coming up, can you give us a brief synopsis of what you will be covering in your session/presentation/ or part of the panel discussion?**
I will cover the ecological implications, of the integrations of biological and chemical, in low residues programs.
- **What challenges do you think the market is currently facing?**
More evidence of sustainability management in agrosystems.
- **Where do you think the most commercial opportunities for development lie within the market?**
Emerging countries.
- **What excites you most about the direction that the industry is heading?**
To fully replace chemicals in specific crops.
- **Covid – 19 has no doubt had some impact on the industry, what is your opinion should the industry be doing to get back on the road to recovery?**
To get synchronized with crop cycles.

- **What key trends do you think will see in the global biocontrol market going into 2021 – 2022?**
Better formulations and new ways to assess microbiologicals in the environment.
- **Which disruptive technologies do you think will make a massive impact on the industry over the next few years?**
Terrestrial drones for spraying.
- **What sort of companies are you most looking forward to hearing from?**
New start ups.
- **Finally, what are you hoping to take away from the forum?**
Plenty of content presentations from big companies.